ADVANCED EMAIL SECURITY FOR MICROSOFT 365 BY VADE

Block Microsoft 365 mailbox attacks
other solutions might miss

"Despite the growth in more targeted attacks through other vectors, email is still the most common channel for opportunistic and targeted attacks, as well as a significant source of data loss."
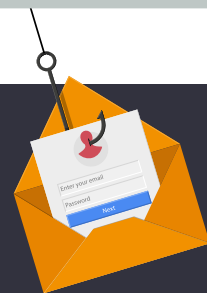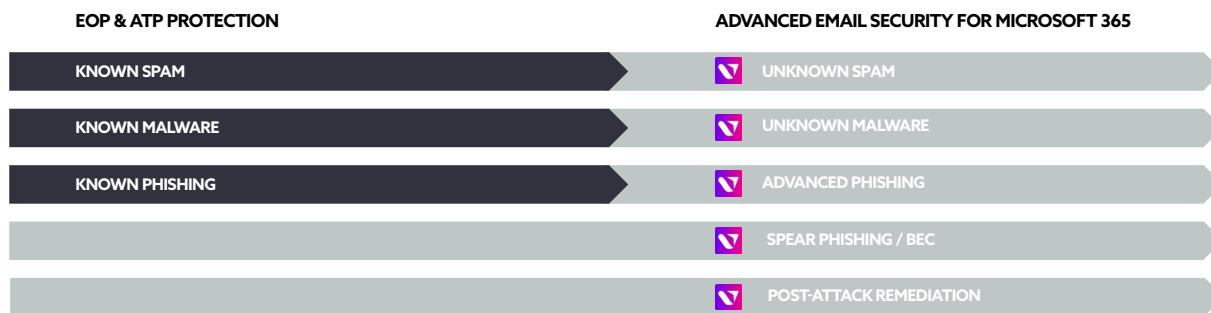
Gartner

WHAT IS ADVANCED EMAIL SECURITY FOR MICROSOFT 365?

The severity of cyber-attacks and email-borne threats is increasing year-on-year, with hackers targeting Microsoft Exchange at an alarming rate. Enabling Exchange Online Protection (EOP) or Advanced Threat Protection (ATP) for mailboxes is not enough to deter the most sophisticated attacks from targeting your customers, such as one-off spear phishing, which often escape detection.

Advanced Email Security for Microsoft 365 by Vade blocks major zero-day malware and ransomware, spear-phishing and business email compromise (BEC) attacks by identifying and analysing every email to predict malicious patterns. With 24/7 global threat intelligence, it's protection that lives inside Microsoft 365, so you don't have to.

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VADE GOES BEYOND EOP AND ATP

EOP & ATP PROTECTION

KNOWN SPAM

KNOWN MALWARE

KNOWN PHISHING

ADVANCED EMAIL SECURITY FOR MICROSOFT 365

UNKNOWN SPAM

UNKNOWN MALWARE

ADVANCED PHISHING

SPEAR PHISHING / BEC

POST-ATTACK REMEDIATION

CUSTOMER PAIN POINT:

Microsoft 365 Business and Enterprise SKUs include EOP. Why do I need another Email Security solution if EOP protects my mailbox?

Advanced Email Security for Microsoft 365 is not just a glorified spam filter. While EOP protects against known threats, it will miss unknown zero-day threats like one-off spear phishing attempts. Vade blocks those attacks by using global intelligence and machine learning algorithms to predict patterns of new and emerging threats. It bolts itself onto EOP to bolster email security without affecting the customer experience.

CUSTOMER PAIN POINT:

Microsoft ATP acts as a defence against unknown threats like spear phishing and performs basic machine learning and reputational analysis. How does this solution differ?

Vade for Microsoft 365 closes some of the security gaps that ATP leaves open, going beyond signature-based protection in Advanced Email Security. It detects one-off spear phishing attempts that ATP often misses, as well as verifies URLs in real-time and identifies similar sender spoofing with its IdentityMatch feature to protect Microsoft 365 from all angles. If a BEC message is identified, the solution will display a banner within the email alerting the user that the message could be malicious. Plus, should the worst happen, the administrator can quickly and easily identify the threat and delete the email from every affected user within the tenancy by using the new remediate feature.

Over the past year, phishing has risen by nearly 40%. Why the shift? One reason is related to the pandemic - a huge increase in malicious phishing sites preying on people's fears about the virus.

The modern cybersecurity landscape: Scaling for threats in motion 2020 - Cisco

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CUSTOMER PAIN POINT:

Customers are always complaining about graymail (marketing, newsletters, etc) clogging up their mailbox or 'Clutter' folder in Microsoft 365.

The Advanced Email Security filter automatically blocks spam and moves low-priority graymail into existing Microsoft 365 folders, such as Clutter, integrating seamlessly. It also enables a one-click safe unsubscribe button, allowing users to securely remove themselves from unwanted communications.

You have 16 minutes until the first click on a phishing campaign. The first report from a savvy user will arrive after 28 minutes.

Verizon, 2018 Data Breach Investigations Report

CUSTOMER PAIN POINT:

Malware is often hidden in PDFs, Microsoft Office documents and other files, and most Email Security solutions can't always detect them, leaving users vulnerable.

Vade's superior intelligence detects 76% of malware attacks first, almost nine hours before 70+ vendors on VirusTotal. Advanced Email Security analyses more than 30 features of all incoming emails, including the origin, context and any attachments. Hidden known and unknown malware is then identified and blocked by the solution.

Eight in ten businesses say that cyber security is a high priority for their senior management boards (80%, up from 69% in 2016).

Cyber Security Breaches Survey 2020 - GOV.UK

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FEATURE COMPARISON TABLE

	VADE	EOP	ATP
KNOWN THREATS			
Basic Signature-Based Protection for Known Threats			
Blacklisted Spam	✅	✅	✅
Blacklisted Malware	✅	✅	✅
Blacklisted Phishing	✅	✅	✅
UNKNOWN THREATS			
Zero-Day Malware/Phishing/Spam Detection			
Basic IP/Domain/URL Reputation	✅	✅	✅
Basic Machine Learning & Heuristics	✅	❌	✅
Advanced Complex Reputational Analysis	✅	❌	✅
Auto-Remediate on all tenants	✅	❌	❌
Anti Phishing Detection and Protection			
Real time URL Exploration	✅	❌	❌
Time-Bombed URL Protection	✅	❌	✅
Sensitive Data Request	✅	❌	✅
Exact Spoofing Detection	✅	❌	✅
Similar Sender Spoofing Detection	✅	❌	❌
End User Productivity			
Low Priority Email Classification	✅	⚠️*	⚠️*
One Step Unsubscribe	✅	❌	❌
Advanced Unsubscribe	✅	❌	❌

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WHY ADVANCED EMAIL SECURITY FOR MICROSOFT 365 BY VADE?

Benefits for our customers:

SIMPLE SETUP & INSTANT DEPLOYMENT
Manage all your Vade users in one easy-to-use portal, with one-click protection when switching to active mode and no MX record changes.

BUILD A MORE PROFITABLE BUSINESS
Add Advanced Email Security as a value-added service to your Microsoft 365 customers to increase long-term revenue.

EXCLUSIVE PARTNER DISCOUNT
Giacom is recognised as one of Vade's first cloud distributors in the UK, enabling us to pass on those savings to you exclusively through the Cloud Market.

EASY TO SCALE
Vade's cloud-native architecture, running on Microsoft Azure, provides the elasticity and scalability required to support large implementations.

FREE UK-BASED TECHNICAL SUPPORT
Benefit from free UK-based technical support, so you can spend more time focusing on your business.

EASY ON, EASY OFF BILLING
No contract tie-ins, provision from just one user, and benefit from an initial free trial period.

Benefits for your customers:

360° EMAIL PROTECTION
Protects users against the most complex email-borne attacks, including malware, ransomware, phishing, spear phishing and spam, for complete peace of mind.

NATIVE USER EXPERIENCE
Continue using the familiar Microsoft 365 experience without a separate quarantine.

24/7 GLOBAL THREAT INTELLIGENCE
Vade analyses and protects over 500 million mailboxes every day. AI and machine-based learning models are constantly fine-tuned by new information from emerging threats, keeping users secure.

BANNER-BASED WARNINGS
Builds anonymous technical and behavioural profiles to identify imposters from spear-phishing and BEC attacks, warning users with a customisable banner which is displayed in the email.

PREVENTS CLICKS ON MALICIOUS URLS
Real-time URL protection determines whether the final webpage is fraudulent, warning users about malicious links when the message is received and any time a user clicks.

BOLTS ONTO EOP
Vade's solution works natively with Microsoft 365 and Exchange Online Protection, enhancing its security tools with real-time threat intelligence.

TO FIND OUT MORE ABOUT ADVANCED EMAIL SECURITY MICROSOFT 365, CALL OUR SALES TEAM ON 0333 332 0888

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